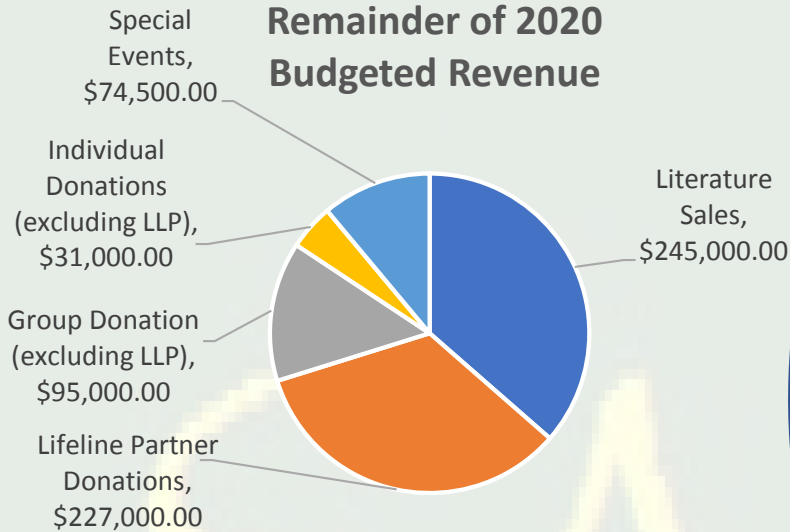
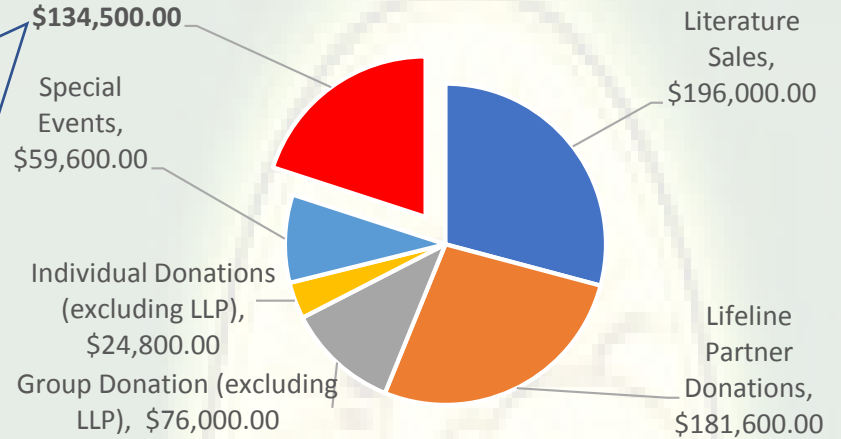


# COVID-19 Financial Update

**Remainder of 2020 Budgeted Revenue**



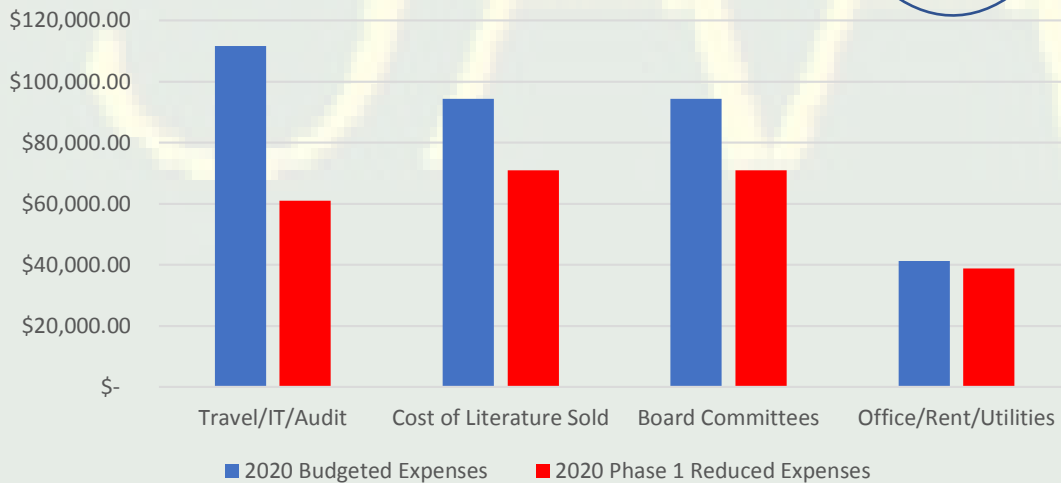
**Projected 20% reduction in Donations for the Remainder of 2020**



2020 Income:  
An assumed fall  
of 20% in  
donations due  
to COVID-19

Would create a  
**\$134,500**  
shortfall in our  
budget

**Balance of 2020 Budget vs Phase 1 Reductions**



To maintain the most critical services, the ISO is reducing or delaying some expenditures to offset this reduction of income.

- IT projects delayed: SAA connect, customer relations software and server upgrade: \$47,500.00
- Reduce literature costs due to slower purchase rate and delayed translation project: \$22,300
- Cooperation with the Professional Community is being deferred: \$40,700.00
- Office expenses have been lowered by reducing our space: \$2,600

**Total Savings: \$113,100**

Try the new way to “throw a couple of bucks in the basket.”

Text SAA to 91999 and follow the link provided.

It is fast, easy, safe and helps the ISO maintain services in this difficult time.